



June 1, 2021

Subject: Metal Price Volatility

Dear Valued Sherwood Customer,

We hope this letter finds you and your families safe and healthy.

The metals market remains extremely volatile, where the majority of material costs are determined at time of delivery creating significant challenges. These costs are in addition to longer lead-times for material and rising costs in labor, logistics, packaging and other product costs with frequency and unpredictability. Our team at Sherwood works relentlessly to monitor, control and reduce costs and often absorb cost where possible to minimize the impacts to you.

Since implementing our last adjustment, raw material costs have continued to rise at unprecedented rates. For example, between April 1, 2021 and May 25, 2021 the price of copper increased 13.4%. This is in addition to a 13.3% increase from December 2020 to April 1, 2021 (using published rates on lme.com).

As a result, current pricing will remain effective for any new orders placed and available to ship prior to July 1, 2021. On July 1, 2021, prices will increase by 7% across all products except for our stainless steel valves.

We are closely monitoring, and will provide additional updates as needed throughout this time of volatility to ensure transparency in our pursuit of a net neutral position. Your account managers and the rest of our customer support team are available to assist with any questions at 888-508-2583.

We are proud to provide you with American-made products and service you can trust.

Sincerely,

Tim Madden
Vice President of Sales and Marketing
Sherwood Valve, LLC